

Gibbon Online has recently commenced a partnership with the ProQuin Group based in Sunderland. The ProQuin Group are developers of a software package which is based on a job costing operation management system for small or service based businesses. Complex jobs, specification and quotations can be quickly built up from a combination of standard and bespoke elements and converted into an estimate or quote at the push of a button.

ProQuin integrates with Microsoft Office and Open Office removing the need to be tied to specialised report managers or stationary providers. ProQuin is not an accountancy package; it has an operational focus making it easier for non-accountancy personnel to get to know and use.

A purchase order mechanism is included as are delivery notes and invoicing providing new and easier options for the owner manager unsure about, or new to, accountancy systems. Combined with the fast quotation mechanism and sales prospecting and management tools, ProQuin is a refreshingly simple way to get to grips on the business and prepare it for the next stage of growth.

What are the seven key points and benefits of ProQuin?

- ✚ Easy to access overview of the business
- ✚ Simple to use prospecting tools for slick operations
- ✚ Fast turnaround quoting and estimating tool
- ✚ Extensive case sensitive help features making set-up and use easy
- ✚ Real time overview of the business situation
- ✚ Reduction in standards based paper work
- ✚ Establishes a platform for both turn over and profitability growth

What are the main business improvements of ProQuin software?

ProQuin is an intended step-up for small businesses that are operating on the limit of their capacity and perhaps using a mixture of spreadsheets and note books to control their operations.

ProQuin provides a framework to estimate a controlled and professional set of business operations that prepare the business for the next stage of growth.

Is ProQuin right for me?

There is an old saying that goes: 'If you always do what you have always done, you will always get what you have always got.' If your business needs to grow and you are ready and willing to implement changes, then ProQuin can be an invaluable tool. If you are not ready to expand then perhaps ProQuin is something for you to consider for the future.

Why has Gibbon Online linked up with ProQuin?

Gibbon Online strives to provide its clients with high quality services and products as part of its IT consultancy service. We have linked up with multiple service providers and product suppliers throughout the North East and the whole of the UK. The idea of linking up with companies is to pre-test the products within Gibbon Online and with a handful of its clients before making the produce available to a wider clientele.

We only link up with companies that we believe will provide our clients with benefits and a high quality service. All of the services, products and re-sale items are fully tested and in most cases used by Gibbon Online; a testimonial to how well the products work. We only provide and re-sell products that will provide our clients with the most reliable service.

The reason we have linked up with ProQuin is because we are personally in the process of transferring over to ProQuin from mid-June 2008 due to its reliability, easy systematic operations and the benefits of being able to see an overview of our business.

We believe that many businesses would benefit from investing in ProQuin software. As a re-seller of this software, Gibbon Online would like to make known to all members of the North East Business Club and businesses that are part of this network that we will be offering a free demonstration service to anyone that may be interested in the ProQuin software.

For a free demonstration of the ProQuin software, please feel free to contact us either by email at Michael@gibbononline.co.uk or by telephone on 0191 5170082. Further information can also be obtained from our website www.gibbononline.co.uk. We are happy to answer any queries you may have regarding the ProQuin software or any of the products and services that you find on the website.